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## SELLER'S CHECKLIST

"CAN'T WE ALL JUST GET A LOAN?"

- χ You are planning to sell your home.
- χ You want it to be in top condition when potential buyers start arriving.
- χ What can you do to make the best possible first impression?
- χ Check to appropriate box under each item to determine the rating of your house.

LANDSCAPING	Yes	No
Lawn in good condition		
Hedges trimmed		
Yard cleared of leaves		
Fence in good repair		

HOME EXTERIOR	Yes	No
**Freshly painted or cleaned		
Doors work easily and silently		
Doorbell operational		

GARAGE	Yes	No
Doors open easily and quietly		
Workbench neatly arranged		
Floor clean and free of grease		

LIVING ROOM	Yes	No
**Freshly painted or cleaned		
Curtains clean / in good condition		
Carpeting clean / in good condition		

KITCHEN	Yes	No
**Freshly painted or cleaned		
Range and oven clean		
Sink clear of dishes		
Cupboards neat		
Floor clean / in good condition		
Windows clean		
Faucets in good repair		

BEDROOMS	Yes	No
**Freshly painted or cleaned		
Beds made		
Closets neatly arranged		
Toys put away		
Curtains clean / in good condition		
Windows clean		

BATHROOM	Yes	No
**Freshly painted or cleaned		
Floors clean / in good condition		
Curtains clean / in good condition		
Lavatory and commode clean		
Showers clean / in good condition		
Faucets in good repair		

**Seller's Score Card\***

Count all boxes marked "Yes" - #\_\_\_\_\_.

Divide your answer by 32 to get your score.

\*If you scored at least .75 and your home is realistically priced, it will sell.

\*\*White or light-colored paint is preferable.

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